

WE'RE HIRING...

Partnership & Programme Development Lead

Shared Value Initiative Hong Kong (SVIHK) is a non-profit organisation driving the purpose-led business movement in Hong Kong and China. Funded by leading companies, we accelerate shared value implementation to create long-lasting and profitable business models while addressing unmet societal needs. Our dedicated programmes and vivid ecosystem bring unlikely partnerships that simultaneously create economic and social value.

The position:

We are looking for an experienced and self-driven **Partnership & Programme Development Lead** to develop partnerships and programmes that will foster responsible business in Hong Kong. The role involves designing, implementing and evaluating a partnership engagement strategy to support creating shared value (CSV) among businesses and civil society leaders in Hong Kong. Good at liaising with senior leaders across the private, public and civil sectors, the successful candidate is a solutions-oriented team player, with a strong desire to make change, who brings their zesty side to the work. This position reports to the CEO.

Job duties:

- Build, maintain and grow relationships with key corporate partners; expand our partner base
- Design and roll out innovative bespoke programmes for our partners, ensuring they are delivered on time, within budgets and according to set objectives
- Proactively identify and cultivate a strategic network of relationships with relevant prospective partners (NGOs, subject experts, government, universities, and social innovation stakeholders), generating funding leads and scouting opportunities to engage and sustain impactful partnerships
- Conduct trainings; facilitate roundtables and design thinking workshops
- Support the development of responsible business curriculum and collaborative projects
- Represent SVIHK at business and social innovation events
- Support the organisation and coordination of public events with ecosystem partners
- Be an advocate for shared value

Requirements:

- A fast-learner and self-starter with sound analytical and social skills, passionate about purpose-driven business
- Bachelor's degree in business, sustainability or any related field
- Min. 7 years of experience in client service and project management
- Strong writing and presentation skills in English; Fluency in Cantonese and/or Mandarin required
- Proactive growth mindset and entrepreneurial spirit are critical
- Proven ability to build professional relationships and manage multiple projects independently

Please apply to people@sharedvaluehk.org with your CV and cover letter.

Learn more about us: www.sharedvaluehk.org | [LinkedIn](#)

* Title and salary commensurate with experience | other benefits include health insurance, hybrid and flexible working hours, friendly work environment